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SEPTEMBRE
2025
DAKAR-SENEGAL

Powered by Invictus Capital & Finance

# TRANSFORMING AFRICA'S FINANCING

SECURITIZATION, INNOVATION & SUSTAINABLE IMPACT

Banks, Capital Markets, Fintech, Governments, Institutional Investors, Insurance, Regulators

ORGANIZERS







# A forum to Rethink Financial Structuring in Africa

The Structured Finance Forum is emerging as a new strategic platform to rethink the development financing tools available to African economies.

In a context of growing needs and mounting budgetary constraints, mobilizing innovative solutions has become essential. Securitization and structured finance offer tangible pathways to attract private capital, diversify risk, and accelerate the deployment of high-impact economic, social, and environmental projects.

This inaugural edition will bring together banks, insurance companies, institutional investors, fintechs, regulators, and technical partners to build a shared agenda.

Objective: to generate tailored financial structuring solutions that meet the specific needs and ambitions of African economies.

# **Key Figures**

300 participants expected

from over 20 countries across Africa, Europe, the Middle East, and the United States.

50 senior executives

representing banks, insurers, institutional investors, fintechs, and public institutions

high-level sessions

including panels, keynotes, technical workshops, and networking moments



# Why Attend

- ▶ Meet the architects of the continent's most innovative transactions: sovereigns, DFIs, arrangers, institutional investors.
- ▶ Explore real case studies based on completed or ongoing deals across the continent
- ▶ Contribute to shaping the next steps in building a robust, liquid, and attractive African securitization market.
- ▶ Join high-level discussions on technical, regulatory, and strategic issues and identify new business opportunities.

# Voices from the Market

### Isaac MBAYE



CEO, Invictus Capital & Finance

"This forum embodies our conviction: it's time to move from traditional financing to a more ambitious and inclusive financial engineering model rooted in our regional realities. We must design structured solutions to unlock both public and private investment in West Africa."

### Nafissatou DIAGNE



CEO, Development Finance Advisory

"Through this forum, we seek to reinforce dialogue between institutions, investors, and operators to craft realistic and functional solutions that address the urgent need for growth and sustainable development financing. Beyond financial instruments, financing Africa's structural transformation requires strong alignment across stakeholders.'

### Oulimata Ndiaye DIASSE



Managing Director, UMOA-Titres

"Structured finance is vital to support states' development plans while maintaining consistency with debt strategy and sustainability. This forum aligns perfectly with our vision: building a deeper, more liquid market that supports state transformation.

### **Ouns LEMSEFFER**



Partner and Co-Head of Francophone Africa, Clifford Chance

"This forum is a vital platform to rethink financial engineering on the continent. We must go beyond imported models and build structured solutions that reflect local constraints while meeting international investor expectations.'

### **Ghislaine SAMAKÉ**



Managing Director, Ecobank Guinea-Bissau.

"Digital innovation and financial structuring must converge to build a more accessible, more resilient, and more sovereign African financial system.'

### Moustapha FAYE



CEO, KF Titrisation

"This forum is a strategic opportunity to accelerate the adoption of securitization as a driver of economic transformation. Our aim is clear: democratize these tools, pool expertise, and build a trusted ecosystem around structured finance."

### Paul-Harry AITHNARD



Regional Executive for UEMOA, and Managing Director, Ecobank Côte d'Ivoire

"What Africa needs is not just capital, but bold financial engineering one that aligns innovation, local expertise, and political will in support of its development."

### Anouar HASSOUNE



CEO, GCR Ratings

"Securitization is an underutilized but high-potential tool to refinance African financial institutions' portfolios. This forum is right on time.

### **Richard LOWE**



CEO, Activa Group.

"The long-term savings collected by Africa's insurance industry will play an increasingly important role, enabling insurers to be more active in financing the real economy. The SFA initiative strongly echoes insurers' expectations—provided that the instruments made available ensure security and liquidity, so that insurers can continue to fulfill their daily responsibilities in full compliance."

### Christopher CHIJUTOMI



Managing Director and Head of Africa, British International Investment (BII)

"Financial structuring in Africa must balance rigour, innovation, and local relevance. BII supports platforms that bridge international standards with regional realities.'

### **FÉLIX AMENOUNVE**



Chief Executive Officer, BRVM

"At this stage of development of the WAEMU Regional Financial Market, structured finance built on a regulatory framework aligned with the highest standards must take its full place in expanding financing opportunities for both governments and the private sector. The BRVM is firmly committed to supporting all stakeholders and contributing to efforts aimed at enhancing the attractiveness of our financial market for regional and international investors."

# Our ambitions with this forum:

- ▶ Build a pan-African structured finance community
- ▶ Identify best practices, bottlenecks, and areas for experimentation
- ► Connect ecosystems: commercial banks, investors, regulators, fintechs
- Propose a concrete roadmap to deepen market liquidity and structuring capacity
- Establish a leading annual platform for structured finance in Africa

# A results-oriented program focused on impact and execution

The Structured Finance Africa Forum will host strategic discussions around five core pillars to reshape development finance in Africa:



# 1.Structuring the African securitization market:

current landscape, regional trends, barriers, and acceleration levers



# 2.Regulation, ratings, taxation:

building a trusted environment for innovative transactions



# 3.Trade finance and structured instruments:

addressing intra-African trade and regional value chains



# 4.Sustainable finance and social infrastructure:

moving from commitment to



# 5.SME and micro-enterprise financing:

5.fostering synergy between fintechs, microfinance, and structured instruments to expand



# THE ORGANIZERS

The Structured Finance Forum is a joint initiative of three leading players in West Africa's financial structuring ecosystem:

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### **Invictus Capital & Finance**

A licensed asset management company specializing in structured transactions and tailored financing for states, public enterprises, and large private groups. It has led or co-structured landmark deals in the region, including: XOF 150 billion for the State of Senegal, XOF 75 billion for Sonatel (first telecom securitization in UEMOA), and XOF 60 billion for the Port of Dakar.

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### **KF Titrisation**

The first licensed management company in UEMOA exclusively dedicated to securitization funds. It designs and structures innovative transactions across real estate, social infrastructure, telecoms, leasing, and private debt, with a vision focused on market liquidity and attracting institutional investors.

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### **DFA (Development Finance Advisory)**

A Dakar-based strategic advisory firm, DFA supports the structuring of complex financing, market reforms, and high-impact projects in sustainable finance, infrastructure, and financial inclusion. It serves as a bridge between local priorities and international standards.



## THE HOST COUNTRY - SENEGAL

As a regional hub in West Africa, Senegal stands out for its political stability, a mature financial sector, and a clear strategy to mobilize private capital for development.

With a well-structured banking ecosystem, regulatory momentum driven by UEMOA reforms, and strong ambitions in **infrastructure**, **climate**, **and digitalization**, Senegal is the natural host for this first edition.

Dakar, **as an emerging financial center**, aims to become a continental benchmark for structured finance.



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# **INFORMATIONS PRATIQUES**

Information: info@sfa-forum.com

Registration : register@sfa-forum.com Sponsorship : partner@sfa-forum.com

- www.sfa-forum.com
- (in) Structured Finance Africa-SFA Forum
- @StructuredFinanceAfrica